



**Hutchison Port Egypt**

**Information Technology Department**

## TENDER TECHNICAL SPECIFICATIONS

*Joint tender for Supply, Commissioning, and Testing of F5 Web Application Firewall (WAF) and Local Traffic Manager (LTM) Replacement Including Three Years of Support Services for AICT & AQCT*

**Tender Reference: (T/HUT/IT/ 02/2026)**

|                                                                                                                                                                                                               |
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| <b>Hutchison Ports Egypt –Supply, Commissioning, and Testing of F5 Web Application Firewall (WAF) and Local Traffic Manager (LTM) Replacement Including Three Years of Support Services for AICT&amp;AQCT</b> |
| Tender Reference: (T/HUT/IT/ 02/2026)                                                                                                                                                                         |
| Date: August 9, 2026                                                                                                                                                                                          |
| Document Version: V1.0                                                                                                                                                                                        |

## 1. General Requirements and Scope of Work

### 1.1. Introduction

Hutchison Ports, the world's leading port investor, developer and operator with a network of 53 ports across 24 countries and a total throughput of 82.1 million TEU in 2023, has a strong and expanding presence in Egypt through its operations in Ain Sokhna, Abu Qir, and Alexandria. At Ain Sokhna, Hutchison Ports is developing and operating the Red Sea Container Terminals, a 60-hectare greenfield site with a quay length of 1,200 meters and a draft of 18 meters, capable of accommodating Ultra Large Container Vessels (ULCV) and reaching a handling capacity of 2 million TEU upon full completion, with direct highway access to Greater Cairo. In Abu Qir, Hutchison Ports signed an exclusive 38-year agreement in 2020 with the Egyptian Navy to develop a new greenfield terminal featuring a 1,200-meter quay, 18-meter draft, and 60 hectares of terminal yard with over 100 hectares reserved for future expansion, also targeting a 2 million TEU capacity and serving as a major hub for Egypt's import and export trade, linked by new highways to Alexandria, Cairo, and other key cities. Meanwhile, Alexandria International Container Terminals (AICT), established in 2005 as a free zone company and subsidiary of Hutchison Ports, operates two fully integrated container terminals at Alexandria Port and El Dekheila Port on the Mediterranean Sea, supporting both local and international trade and reinforcing Egypt's role as a growing industrial and logistics hub.

### 1.2. PURPOSE

- A- Alexandria International Container Terminals Company S.A.E purchaser is seeking for potential supplier/vendor to supply Cloud F5 WAF.

| Item                                                                                                         | QTY |
|--------------------------------------------------------------------------------------------------------------|-----|
| Distributed Cloud Services Base Package                                                                      | 1   |
| Distributed Cloud Mesh Medium Node (8 vCPU, Multi-Cloud and Edge)                                            | 3   |
| Distributed Cloud Mesh Application Firewall Add-on with Threat Campaigns (Multi-Cloud and Edge)              | 1   |
| Distributed Cloud App Stack Traffic Generated by Node to App Delivery Network (Per TB, Multi-Cloud and Edge) | 1   |

- B- AQCT Abu Qir Container Terminal Company S.A.E. purchaser is seeking for potential supplier/vendor to supply Cloud F5 LTM.

| Item                                                                                            | QTY |
|-------------------------------------------------------------------------------------------------|-----|
| Distributed Cloud Mesh Medium Node (8 vCPU, Multi-Cloud and Edge)                               | 3   |
| Distributed Cloud Mesh Application Firewall Add-on with Threat Campaigns (Multi-Cloud and Edge) | 1   |

### 1.3. VALIDITY OF The OFFER

Supplier/Vendor shall keep his offer valid for a period not less than One hundred and Twenty (120) days from the date of opening the technical tender bid.

## 1.4. DEFINITIONS

|                           |   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “Company/Purchaser/Owner” | : | Hutchison Ports Egypt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| “Contractor(s)”           | : | Tenderer/Bidder System Integrator specialized in delivery /commissioning of Terminal Cloud F5 WAF&LTM.                                                                                                                                                                                                                                                                                                                                                                                                                |
| “Vendor(s)/Supplier(s)”   | : | It shall mean the individual or firm or company whether incorporated or not, undertaking the works and shall include legal representatives of such individuals or persons composing such firm or unincorporated company, or successors of such firm or company and permitted assigns of such individual or firm or company.                                                                                                                                                                                           |
| “Shall”                   | : | This is to be understood as a mandatory in relation to the requirements of this document                                                                                                                                                                                                                                                                                                                                                                                                                              |
| “Should”                  | : | This is to be understood as a strong recommendation to comply with the requirements of this document recommendation to comply with the requirements of this document                                                                                                                                                                                                                                                                                                                                                  |
| “Contract”                | : | It shall mean the notice inviting tender, the tender and acceptance thereof and the formal agreement, if any, executed between Hutchison Ports and the Contractor(s) together with the documents referred therein including these conditions with appendices and any special conditions, the specifications, design, drawing, schedule of quantities with rates and amounts and schedule of rates. All these documents taken together shall be deemed to form one Contract and shall be complementary to one another. |
| “SOW”                     | : | Scope of Work                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

## 1.5. SCOPE OF WORK

Hutchison Ports Egypt is Looking for potential supplier/vendor to supply, commissioning, and test delivered F5 WAF&LTM and Support Service for 3 years - that fit for the purpose.

### 1.6. Tenderer Obligation and Responsibility:

- a. The bidder is responsible for Supplying Cloud F5 WAF&LTM License and Support Service with 3 years' warranty.

## 1.7. Lots

This tender can be divided into lots (whenever required).

### 1.8. Clarification Meeting/Site Visit

No clarification meeting/site visit is planned, unless necessary.

## 2. INSTRUCTIONS AND CONDITIONS OF TENDERERS

### 2.1. SELECTION AND AWARD REQUIREMENTS

To be considered eligible for the award of the contract, tenderers must provide evidence that they meet or exceed certain minimum criteria described hereunder. Tenderer is advised to read these instructions carefully prior to his preparing of the tender bids:

1. These instructions are mandatory conditions of tendering assessment and any

tender bid ***which does not follow these instructions will be considered incomplete bid and shall be disqualified.***

2. Declare agreement, conformity, and compliance with:
  - a. Anti-barbery document.
  - b. Hutchison Ports Group Policy 62-2021 Supplier code of conduct.
3. Declare agreement, conformity, and compliance with the provisions of the Tender's Declaration in Tender Response Format.
4. Declare agreement, conformity, and compliance with the provisions of the Statement on Conditions of Employment in Tender Response Format
5. The tender bid shall be enclosed in sealed envelopes addressed, endorsed, and deposited as required by the letter of Invitation. The Tenderer shall submit **two sets** of the following:
  - a. The complete set of form of tender including both deviation and particular lists (a list of items that are deviated from the purchaser's requirements in the specification and the list of installed particulars).
  - b. Complete and detailed technical specification of (Tenderer proposal) including sub-suppliers' brochures and full details.
  - c. Total number of purchaser's specification stamped and signed by Tenderer.
  - d. A delivery program.
  - e. Suitable evidence that the signatory to the form of tender is authorized so to execute.
2. No unauthorized alteration or ensuring the text of the tender documents shall be permitted any tender containing such alteration or ensure not be considered.
3. Tenderer shall be required to check the number of pages of the specifications etc. Should he find any missing, duplicate, or indistinct, he must inform purchaser at once and will have the same rectification.
4. The Tenderer must at his own expense obtain for himself all information that may be necessary for the submission of his tender. The purchaser will not meet any costs incurred by the Tenderer in preparing or submitting his tender.
5. Save only that deviation to the technical specification included on the [ Deviation list Table] - No exceptions, amendment, or modifications whatsoever he made by the vendor to the tender document.

### 3. TECHNICAL SPECIFICATIONS

**Note:**

**Where in this tender document a standard is quoted, it is to be understood that the Contracting Authority will accept equivalent standards. However, it will be the responsibility of the respective bidders to prove that the standards they quoted are equivalent to the standards requested by the Contracting Authority.**

#### 3.1. Scope

- a) The Tenderer/supplier/Vendor is bounded to all tender terms and conditions, and it's mandatory to provide tender documents stamped in the technical submitted offer.
- b) The warranty period for all provided Cloud F5 WAF&LTM and Support Service is 3 years.
- c) The bidder must be golden partner for supplied service.

#### 3.2. TECHNICAL SPECIFICATIONS

All the suppliers must submit the following requirements in the tender documents for evaluation and Hutchison Ports Egypt has all rights to reject the offer that hasn't included the following:

- a) Tenders shall necessarily include in the technical envelope all technical information and documents that demonstrate his former experience to production of container terminal during the last five years at least.
- b) The supplier must submit complete technical specifications bid which contains the full details of supplied Cloud F5 WAF&LTM.
- c) The bidder must be partner of requested services.

### 3.3. Detailed Technical specifications:

- A- AICT Alexandria International Container Terminals Company S.A.E purchaser is seeking for potential supplier/vendor to supply Cloud F5 WAF&LTM.

| Item                                                                                                         | QTY |
|--------------------------------------------------------------------------------------------------------------|-----|
| Distributed Cloud Services Base Package                                                                      | 1   |
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**Warranty support is 3 years**

- B- AQCT Abu Qir Container Terminal Company S.A.E. purchaser is seeking for potential supplier/vendor to supply Cloud F5 WAF&LTM.

| Item                                                                                            | QTY |
|-------------------------------------------------------------------------------------------------|-----|
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**Warranty support is 3 years**

## PREPARATION OF BID

### 4.1 Language of Bid

The Bid prepared by the Bidder, as well as all correspondence, documents relating to the Bid exchanged by the Bidder and HUTCHISON PORTS Egypt, supporting documents, and printed literature shall be written in English.

### 4.2 Documents Comprising the Bid

Each bid shall be in two parts: -

- A. Part I- Technical Proposal.
- B. Part II- Price Proposal.

The two parts should be in two separate covers, each super-scribed with the name of the Project as well as "Technical Proposal" and "Price Proposal" as the case may be.

Most provide the technical proposal in hardcopy and softcopy.

### 4.2.1 Part I - Technical Proposal.

The technical proposal should reflect the ability of service supplier and must include the following:

- 1- Company profile with previous implemented project.
- 2- Delivery and acceptance criteria for each point will be reviewed by HUTCHISON PORTS EGYPT

### 4.2.2 PART II - Price Proposal.

- 1- Company Financial Documents
- 2- All prices should be itemized.
- 3- All prices are in USD or Egyptian pound.
- 4- For only suppliers located on Egypt Payment in EGP according to central bank charges in time of payment
- 5- Price excluding VAT and customs fees.
- 6- Financial statement for last three years to be send within the financial offers

### 4.2.3 Submission of Bids

- 1- **Sealing and Marking of Bids:** The Bidders shall seal the envelopes containing “Technical Bid” and “Price Bid” separately and the two envelopes shall be enclosed and sealed in an outer envelope. The Bidder should additionally submit soft copies of the Technical Specification in the form of CD.
- 2- **Deadline for Submission of Bids:** Bids must be received by HUTCHISON PORTS EGYPT at the address specified, no later than the date and time specified in the Invitation to Bid.
- 3- HUTCHISON PORTS EGYPT. may, at its discretion, extend this deadline for the submission of Bids by amending the Bid Documents, in which case, all rights and obligations of HUTCHISON PORTS ABU QIR CONTAINERS TERMINALS S.A.E and bidders, previously subject to the deadline, will thereafter be subject to the deadline as extended.
- 4- **. Clarification of Bids:** During evaluation of the Bids, HUTCHISON Egypt, at its discretion, may ask the bidder for clarification of its Bid. The request for clarification and the response shall be in writing, and no change in the prices or substance of the Bid shall be sought, offered, or permitted.

## 5 TERMS AND CONDITIONS

### 5.1 Assignment

The Supplier shall not assign, in whole or in part, its obligations to perform under the Contract, except with the HUTCHISON Egypt S.A.E’s prior written consent.

### 5.2 Prices:

The prices are fixed and shall not be subject to any variation.

### **5.3 Payment terms:**

- 65% After delivery
- 25% after Testing, commissioning & issuance of the Final Acceptance Certificate (Sign-Off)
- 10% Retention to cover the warranty period